THE REAL ESTATE ISSUE
MILLENNIALS’ MUST-HAVES IN LUXURY HOMES
THE OWNER OF UNGARO’S TAILOR-MADE AHERTON VILLA
ARTFUL PERSPECTIVE
Komal Shah and Gaurav Garg Step Up the Cultural Conversation
PLUS
Menswear Adopts a Noble Spirit for Fall, Palo Alto’s Link to a Rodarte Exhibit & More!
Silicon Valley has long had a soft spot for Hawaii, thanks to the ease of nonstop flights, a shared appreciation for outdoor pursuits and the Aloha State’s eponymous spirit—often a welcome antidote to our region’s competitive ethos. But not everyone relaxes in the same way, as the island’s latest wave of vacation homes enticing Bay Area buyers reveals.

By Jeanne Cooper
MEMBERS OF THE CLUB

Angel Hiebert, a Los Altos Hills charity volunteer, and husband Dave, a commercial real estate broker, fly to Kona, on the Big Island, once a month to spend time at their three-bedroom-plus residence at Kohanaiki (kohanaiki.com), an exclusive, private golf club community with some of Hawaii’s most lavish members-only facilities. Knowing that the staff has devised a social and recreational calendar, and stocked their house with groceries, among other services, means “the minute we get off the plane, we feel that there’s no stress,” Angel Hiebert says. “Everything’s just happy.”

SITE SPECIFICS Kohanaiki’s 450 oceanfront acres include single-family homes, town houses, villas and building lots, largely clustered around the 18-hole Rees Jones golf course. Paved paths lead to the well-groomed public shoreline, past restored wetlands and rugged lava.

BUILDING RAPPORT When the Hieberts aren’t on the links (or in its gourmet comfort stations), they’re likely to be found in the 67,000-square-foot clubhouse. Opened in 2017, Kohanaiki’s social hub boasts a microbrewery, wine cellar, movie theater, bowling alley, spa, fitness center and restaurant, among other amenities. “Every time we leave, even our teenage kids who miss their friends say they don’t want to go,” Hiebert notes.

PRICE TAG From $3 million for town homes to more than $22 million for custom single-family homes, with additional membership fees, by invitation only.
CITY SLICKERS
When Esurance executive Mark Pitchford and wife Jenny, a gerontologist, were looking to buy a vacation home to which they could later retire, they knew they wanted the energy of Oahu. “It has amazing nightlife, concerts, restaurants and shops in particular,” Pitchford says. The San Francisco couple opted for a three-bedroom condo in Anaha, one of three sleek glass luxury high-rises in Honolulu’s Ward Village (wardvillage.com) neighborhood.

SITE SPECIFICS A 60-acre mixed-use, master-planned grid of streets between downtown Honolulu and Waikiki, Ward Village borders sprawling Ala Moana Beach Park. Along with cinemas and shops outside their doors, the 38-story Anaha tower includes the chic new Merriman’s restaurant; the 36-story Wāiea offers sophisticated Nobu; and 41-story Ae'o claims Hawaii’s largest Whole Foods Market. Three more towers are planned.

BUILDING RAPPORT Anaha’s seventh floor brims with amenities such as a fitness center, theater, dog park and cantilevered glass-bottomed pool, but the Pitchfords’ favorite perk has been getting to know fellow residents during the daily coffee bar from 7 to 10AM. “We’ve just continued to fall in love with the building, the staff and the community,” he notes.

PRICE TAG From $1.3 million for a two-bedroom Ae'o unit to $35 million for a five-bedroom Wāiea penthouse.
COMING SOON

Though not yet move-in ready, these elite residences are already attracting interest:

MAUI
The first of the 72 Luana Garden Villas, nestled on the grounds of Honua Kai Resort & Spa in Kaanapali, open next summer. Clustered in three lushly landscaped enclaves, each with a pool, hot tub and fire pit, the three-bedroom villas offer private garages and multiple lanais.

*From $1.8 million, luanagardenvillas.com*

BIG ISLAND
The interiors of the 62 studios to four bedroom condo units at Hapuna Beach Residences remain under construction, but the former oceanfront wing of the Westin Hapuna Beach Hotel needs no improvement to its location—it’s perched over the hotel’s namesake beach on the exclusive Mauna Kea Resort.

*From $1.495 million, maunakealiving.com*

OAHU
The 36-story mixed-use Mana’olana Place tower in Honolulu’s Ala Moana district (between Waikiki and Ward Village) breaks ground this fall. Top floors will host the Residences at the Mandarin Oriental, 97 bespoke condos with interiors by designer Dianna Wong. The tower will also include a new Mandarin Oriental hotel.

*Prices to be announced, mandarinoriental.com*
ADVENTUROUS SPIRITS

With family in London, Paris and Morocco, Peninsula-based Heidi and Zino Chaîr “have traveled the world together,” she says, with no plans to stop anytime soon. The former telecommunications market analyst and her husband, a technology entrepreneur, recently bought into Timbers Kauai Ocean Club & Residences at Hōkūala (hokualkauai.com), a newly opened golf club resort on the Garden Isle’s lush southeast side, which also allows them to stay at one of Timbers’ other luxury properties, including resorts in Sonoma, Napa, Aspen and Tuscany.

SPECIFICATIONS The 47 condominium and townhouse residences on the 450-acre Hōkūala resort overlook mountain-fringed Kalapaki Bay and Ninini Point lighthouse, a few minutes from the airport. “It’s rare to find a property like this on today’s planet,” says Chaîr, who takes her paddleboard to Kalapaki Beach when not golfing on the “amazing” Jack Nicklaus-designed Ocean Course, dotted with mango groves and rainbow eucalyptus trees.

BUILDING RAPPORT Besides golf, Timbers Kauai offers infinity-edge pools, two restaurants, a boutique spa, an organic farm and running trails. The resort’s “island guides” work hard to ensure guests enjoy off-property excursions, such as beach outings and exclusive hikes, says Chaîr, noting, “They want you to be happy, and that’s what we feel.”

PRICE TAG From $355,000 for a two-bedroom condo, shared ownership, up to $9.75 million for four-bedroom private residence